

Introduction

Velocis Managed Video Conferencing Services

In a fast changing business world, no organization would like to get left behind. Collaboration is the buzzword that empowers an organization to unlock its full potential even on the go, as most organizations have distributed business operations and there are compelling situations where you have to provide timely support to all business stakeholders, without undertaking travel in short notice.



Organizations are gaining competitive advantage by building a strong unified communications and collaboration strategy that includes video as the main stay. As a result of this, Video conferencing solution has become a very important collaboration tool and it has become a business reality today. Video collaboration is already happening in many organizations. Leading enterprises are actively leveraging video as a business enabler and see it as a competitive advantage, while reducing costs and increasing productivity and revenues.

Video collaboration is characterized by conference room video solution, desktop/laptop video solution, mobile video conferencing solution etc. Velocis video collaboration solution creates an ecosystem of various devices, both central and remote end points, that get connected to the corporate network and enables the customers to become resilient enough to respond to the fast changing business challenges.

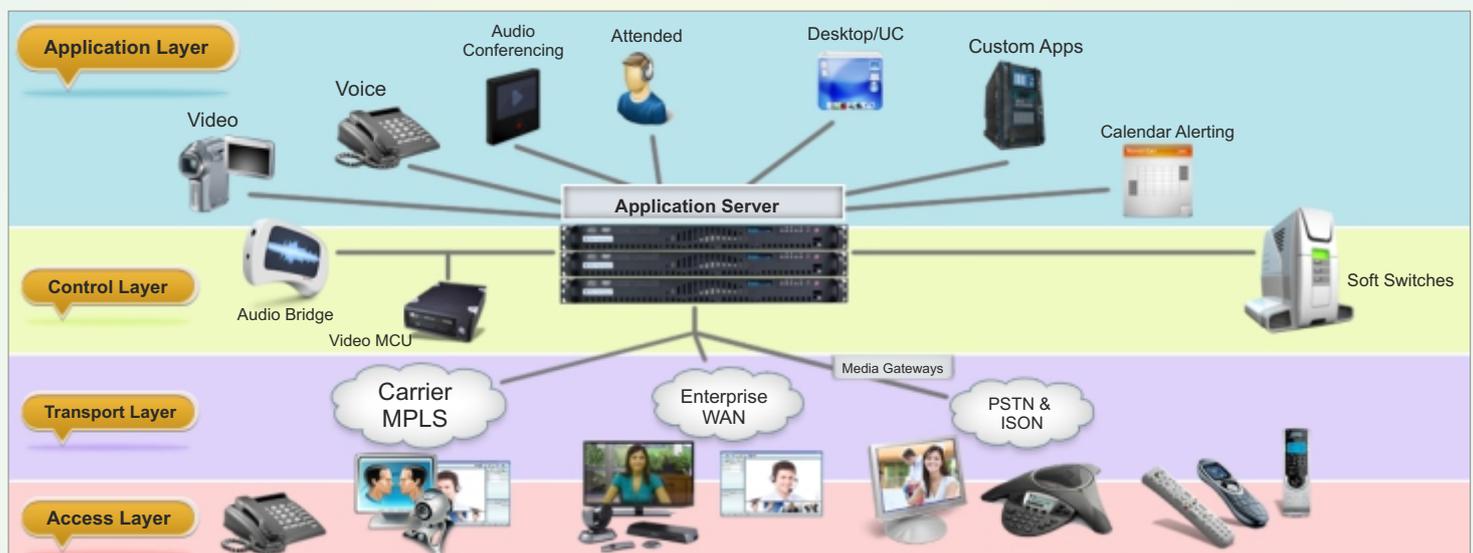
Velocis Systems Pvt. Ltd is a leading IT Services organization in the areas of networking, computing, messaging & collaboration, portals, and business process automation. Velocis, by taking a consultative approach in its client engagements, is uniquely positioned to deliver end-to-end IT solutions and services specializing in the collaboration services across multiple technologies in the market.

Velocis's IT Services strategy is based on creating and delivering value for its customers and thus becoming a strategic partner in their business growth. Velocis Services aims to help customers extract the most out of their IT investments. With a proven track record and comprehensive suite of offerings, Velocis is ideally positioned to manage the IT infrastructure and to support the customer's business needs. Velocis has invested significantly in people, processes and technology to seamlessly deliver the services offerings to the customer and thereby maximize the return on investment.

Velocis Services Offering

Velocis has proven credentials in managing mission critical Video Conferencing Services for its customers. Velocis has delivered many multi-location video conferencing services and multi-vendor deployments across the country. Velocis engages the customer from the planning stage of the requirement, understands the challenges and designs an optimum solution, deploys the video conferencing equipment across the customer network and manages the infrastructure for high quality video services and optimum performance.

Typical Enterprise VC Architecture



Velocis Managed Video Conference Services Include:

- ▶ Design, Supply, Installation, Commissioning, Integration & Support of all VC equipment both in Field level and at Central location
- ▶ Integration of VC Network with other collaboration platforms like Microsoft Lync, IBM Same time, Active Directory services etc.
- ▶ SLA compliance & management as per the mission critical business needs of the customer
- ▶ Provision of skilled support engineer at all levels of engagement:
 - End User Level: Training and guidance to End user at the time of Installation of device
 - Monitoring and Management of VC services: Monitoring, Management and scheduling of video conferencing services from central location as part of Managed VC services.
 - Technical Support: Specialist Managed Services team for handling technical related issued within a defined time line
 - Field support engineer to address any incident within the desired SLA.

Velocis Unique Proposition

Velocis is a leader in infrastructure services space and has expertise to understand network technologies, with a number of CCIE & CCNP professionals on board, to fine tune the network for the best use of video functionality. Velocis also has strong expertise on video conferencing products of major OEMs i.e. Polycom and Cisco, besides Crestron, Extron etc. Velocis can resolve any network /AV related issues within quickest possible time. Velocis also has great strength in other technologies such as Routing, Switching, Unified Communications, Security, Data centers, Mobility etc, being a leading player in the infrastructure services.

- › More than 1200 VC devices (Polycom Executive Collections/Polycom Media Center, Cisco Tele Presence, Tandberg, Radvision end points etc.)
- › Total MCUs Installed and being managed: 25+ (Polycom, Cisco/Tandberg, Avaya/ Radvision) .
- › Total Schedulers Installed and being managed: 15+ (Polycom, CISCO/Tandberg)
- › Total Video Firewalls Installed and being managed: 8+ (Polycom, CISCO/Tandberg)
- › Certified resources on VC, Tele Presence, Real presence – End to End Services

Our Managed VC Customer base: Bharti Airtel India & Africa, Bank of Maharashtra, ICICI Bank, State Bank of Patiala, HUL, Gammon India, Domino's, Gujarat Gas, AT&T, Amway, Transpole, Cairn Energy, Spectra net, LG Electronics, BT India, ST Micro-electronics, FDDI, Reckitt Benckiser, NICS I etc, to name a few.

The business benefits

The benefits of Velocis engagement in Managed Video Conferencing Services are many and aimed at creating value for your organization. Some of the benefits are mentioned below.

Reduce operating expenses, through a combination of outsourced services to manage the day-to-day operation of the Video Conferencing (VC) infrastructure by leveraging Velocis expertise across multiple technologies. Reduce travelling costs substantially in the long run

Enhance video conferencing experience by leveraging Velocis proven capabilities and credentials in this solutions space

Increase the availability of your VC infrastructure with fewer critical outages and faster identification of incidents, thus improving organisational productivity, by subscribing to total managed services from Velocis

Improve your focus on your core business through the delegation of operational activities to Velocis

Velocis Systems (P) Limited is a leading player in Networking, Computing, Messaging & Collaboration, Portals, and Business Process Automation. Velocis is uniquely positioned to deliver end-to-end IT solutions involving Data, Voice & Video. It brings a broader, deeper and state-of-the-art range of products, solutions & services to its customers. Velocis' offerings help its customers derive more value out of IT. Velocis' has expertise in IT Infrastructure wired and wireless deployment, Application Development and Deployment, Managed Services, Infrastructure Assessment, and Facility Management Services. Velocis' state-of-the-art NOC provides 24x7 support services to its valued customers to run their mission critical infrastructure.

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